



PATRON'S CONNECT

A Naiknavare Newsletter



At Naiknavare, we're not just about creating valuable real-estate, we're also committed to building enduring relationships with our customers. Our newsletter is one such initiative. Through our newsletters, we strive to provide our valuable customers with information about all that's happening in the Naiknavare family, and specifically their own projects.

The March edition of Patron's Connect provides near-real time information about the construction progress of your home, and other related updates. We're pleased to also share glimpses of various newsworthy events, including customer-outreach programs, marketing efforts, and social gatherings held in the premises of your own project.

We hope you enjoy this communique.

Happy Reading!



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NEWS CORNER

INVITATION

Dear Patron,

It gives us great pleasure to inform you that we're now yet another step closer to putting the finishing touches to your Avon Vista apartment. We wish to share our excitement with you by inviting you to **'The Avon Vista: Home Décor Festival.'** Furnishing a home can be a daunting process and we want to help facilitate this key stage by bringing all the vendors to your doorstep.

As per policy and safety considerations in the on-going construction site, access to the individual units is restricted during construction. Nonetheless, we invite you to get back to us with 3 convenient time slots during the period of 25th-29th March, so that we can arrange a visit to evaluate progress of your apartment. The time slots will help us prepare a schedule of visits of all customers to ensure that a member of our sales team is present to accompany you to the apartment. You can select any of the aforementioned dates that's convenient to you to schedule your visit with the sender of this email. It is our suggestion that you visit in the morning or early afternoon time slots to avoid the rush.

Furthermore, we will have several home décor vendors to present you with their work at the clubhouse in an exhibition format so that you can prepare for the interior fit-outs of your dream home. The vendors will be able to suggest various design ideas so that you can take advantage of familia rising yourselves with all the elements that go into the making of your home and plan your finances accordingly. At the festival, you will be able to interact with

- | | |
|----------------------------|---|
| 1. Interior consultants | 7. Wallpaper vendors |
| 2. Furniture manufacturers | 8. Electronics vendor (for white goods) |
| 3. Curtain vendors | 9. Artificial plants & flowers |
| 4. Mattress vendors | 10. Audio & video consultants |
| 5. Modular Kitchen vendor | And many more. |
| 6. Paint vendors | |



INVITATION

HOME DECOR
festival

This event is conceptualised to share construction progress updates in person, to meet various vendors for fit-outs so that you can plan ahead, but also to have a discussion on the following upcoming milestones:

- 1.Society formation
- 2.Possession process
- 3.Role of ad-hoc managing committee
- 4.Possession kit sample

We encourage at least 1 member of your family to join us for the Home Décor Festival if you are unable to do so in person. We would also be grateful if you bring along family members and/ or friends who may be on the look out for their own dream home.

Venue: **Avon Vista Clubhouse**

Dates: **25th TO 29th MARCH, 11:00 AM TO 07:30 PM**

Looking forward to receiving you on-site.

Yours sincerely,

Naiknavare Developers



25th MAR - 29th MAR' 2020

11 AM to 7:30 PM @ Clubhouse, Avon Vista

HANDOVER PROCESS

SOCIETY FORMATION AND POSSESSION PROCESS - AVON VISTA

The goal of our project management at Avon Vista is to obtain patrons acceptance of the project result. In order to make this go smoothly, the patrons and project manager must have a well-documented criteria of performance in place from the beginning of the project. This information is documented in our project management plan which should include all changes requested through the life of the project.

We are done with all required signatures for project number 1 for building A1 and B1 and have applied for the society registration to the concern authority. After the society registration, we will organize First Annual General Body Meeting (AGM) for formation of the society and will elect 11 people (flat owners) from A1 and B1 as a committee member. The last step will be the society handover.

Although handover is the last stage of the installation or construction project, it is the first stage of the much longer operational and maintenance phase. We at “Avon Vista” follows the stages of handover process.

We invite all the flat owners for examining their flats. Project manager addresses flat owner's queries and provide the timeline for completion of the work. In the next meet, after verifying the flat work, project manager gets signature of the flat owner on the document. The document will be handover to the collection team and collection team will complete the payment formalities and will handover the final possession to flat owner.

The final handover of the flat possession will be with “Possession Kit” which includes possession letter, flat keys, sanction floorplans, electrical, plumbing drawings and introduction letter of CRM.



SPOTLIGHT

FOOTBALL TOURNAMENT

Avon Vista hosted football champions cup, starts from 16th November at Avon Vista Clubhouse. It was a weekend of excitement and energy with these big names. Many big names like, Talentica, ADP, Fujitsu, Persistent, Veritas, T-System, Amdocs, AXA, TCS, KPIT, & Wipro had participated. And the winner of the tournament was T-System.



SPOTLIGHT



SPOTLIGHT

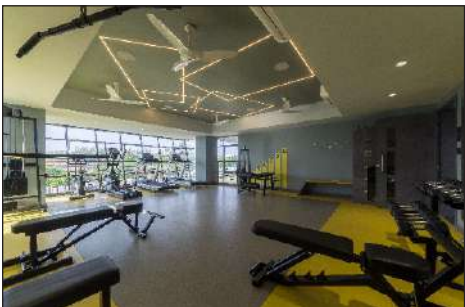
READY TO USE AMENITIES

At Avon Vista, you will see a never seen before side of Balewadi. Wake up to refreshing views everyday and relish the luxury of better living. Serene spaces, Amenities and Relaxation go hand in hand. Leave behind your stress and rejuvenate in the 60-foot rooftop infinity pool. The routes to fitness are many. You will be spoilt for choice. Choose from the well-equipped Gymnasium, a state-of-the-art Yoga, Aerobics and Dance room or the many sports amenities. Staying fit and healthy doesn't get better than this.

Explore ready-to-use amenities at Naiknavare Avon Vista! Where else will you find a host of conveniences awaiting you, even before you move in.

The customer and his immediate family members will be entitled to use the clubhouse without any fees. However a small fee will be charged for the guests of the customer/family.

For all Clubhouse related queries please contact on: 8956382382



SPOTLIGHT

CLUBHOUSE VIDEO

Avon Vista is amidst the many mesmerizing views of the serene Nature. Riverfront living has its own charm and waking up to tranquillity every day. A fun sunny day with the family or a quiet romantic evening with your loved one, Avon Vista offers all. Live a healthier life with top-notch sports-centric amenities, unwind luxuriously with a plush clubhouse and live limitlessly at beautifully crafted 2 and 3 BHK homes. At Avon Vista, enjoy care at every step!

Video URL: <https://bit.ly/2NA4ay5>



SPOTLIGHT



Naiknavare is coming up with a security and community management app called 'MyGate' for Avon Vista. Find some app specification:

Make your community smart, efficient, paperless

This ERP module helps communities run seamlessly. It automates a number of manual processes to simplify the work of management committee members and enable them to build a better community experience for their residents.

- Manage accounts on a single dashboard
- Get real-time updates on support tickets
- Keep the community on the same page



Visitor Management

Ensure your guests always feel welcome

A long wait at the gate is frustrating for everyone involved—your guests, the guard and you. Now with a simple passcode, your guests can be at your door in minutes. No need for the register.



Daily Staff Management

No more anxiety about whether your maid has checked in!

Plan your day better with entry and exit notifications from MyGate. Learn exactly when your maid, cook or driver enters the community, pay their salaries and review their attendance on the app.



Delivery Management

All your packages delivered, whether or not you're home

Get your deliveries sooner and without hassle. Not home? No problem. Simply instruct security to collect it for you via the app and pick it up at your convenience.



Child Security

Freedom for your children, but not at the cost of security

Why should there be a trade-off between your children's freedom and security? With MyGate, ensure that they need your permission to leave the community with or without an escort.



Intercom

The app also has all the functionality of an intercom system but from your mobile, which means that you can reach your main gate or neighbours from anywhere.



Security Alarm

In case of an emergency situation at home, you can raise an alarm to main gate security in just a couple of clicks.



Overstay Alert

What if a delivery person stays longer than needed within the premises? MyGate raises an alert to the security guard after a certain period.



Number Plate Recognition

MyGate uses advanced technology to detect the number plates of resident vehicles, triggering the main gate to open just when they need it to.

SPOTLIGHT

SAFETY DAY

Naiknavare Developers celebrated the National Safety Week with their engineers and workers. A thoughtful initiative that took place at Avon Vista. The experts came and gave everyone a detailed knowledge about safety, making sure that everyone prioritizes safety at all times.



SPOTLIGHT

BUILDING VALUES

At Naiknavare Developers, we follow a set of principles that guide us towards achieving our vision through the projects we undertake. Over the course of three decades, these principles have become our pillars of success and have distinguished us from conventional real estate developers in the industry. These pillars have helped us emerge as one of the most trustworthy and transparent real estate companies of Pune. Our ultimate goal is not just to meet customer expectations but to exceed them.



FOR ALL

At Naiknavare Developers, we do not want to restrict ourselves to providing housing solutions only. We are committed to creating groundbreaking solutions that serve every segment of society, and every urban requirement, be it residential, commercial, hospitality or slum rehabilitation.

Think of us as a one-stop-shop for every real estate requirement!

<https://bit.ly/32l0mHh>



CUSTOMER CENTRICITY

Beyond service, our customer-centricity encompasses every aspect of our work— choice of location, architecture, internal layouts, construction quality, amenities, and our processes. In delivering to higher expectations, we're raising our own standards, and industry benchmarks!

<https://bit.ly/3c1ulZt>

SPOTLIGHT



EFFICIENCY

We see technology as a multiplier. It gives us the power to do more, to do it better, and faster than ever before.

Everyone benefits: our customers, stakeholders, and the environment.

<https://bit.ly/2T4y3Zj>



BUILDING SUCCESSFUL COMMUNITIES

We build homes that provide not just better lifestyles, but spaces to live in harmony with both neighbours and nature.....in other words a community!

<https://bit.ly/2SP1pfE>



LEARNING

Hemant Naiknavare, Director, Naiknavare Developers, takes pride in his lineage that comprises those who loved to teach and learn at the same time. He expresses appreciation towards his team of hard-working, ever-eager people who are just the same - always willing to learn, innovate and implement better ideas. Here's what he says!

<https://bit.ly/3bSJqfE>

MARKETING INITIATIVES

LATEST CAMPAIGN



RIVERSIDE STROLLS
nowhere else in balewadi

BOOK IN THE NEW TOWER

2 BHK | 3 BHK
₹ 69.99 | ₹ 89.99
LAKHS onwards*

Riverfront Abodes

AVON VISTA
MAHALUNGE - BALEWADI
by
NAIKNAVARE PROFILE
CONSTRUCTIONS PVT. LTD.

Strategic Partner
ANAROCK
RESIDENTIAL
RERA No. A5190000108

Member of
CREDAI

NAIKNAVARE DEVELOPERS
Not just better housing...but better living, for all...

MahaRERA Reg No.
RERA REGISTRATION NO. P52100000371, P52100017914,
P52100023133 | maharera.mahaonline.gov.in

9513974344
www.naiknavare.com/avonvista

*RERA No. A5190000108



NEW SPORT EVERY DAY
nowhere else in balewadi

BOOK IN THE NEW TOWER

2 BHK | 3 BHK
₹ 69.99 | ₹ 89.99
LAKHS onwards*

Riverfront Abodes

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MARKETING INITIATIVES

CREDAI EXHIBITION 2019

Naiknavare Developers has participated in the prestigious CREDAI Pune Metro Mega Property Festival 2019. The exhibition was on 6th, 7th & 8th Decem. Our Team is all pumped up to help you find the perfect spaces from a wide range of affordable to luxury housing as well as commercial projects like Seasons Business Square and 7 Business Square.

Naiknavare Developers resonates with values like customer centricity, community building, efficiency and quality construction. Foregoing big advertising spends, we relied on good old word-of-mouth PR and our long-standing reputation, and saw more than 1000 footfalls at our stall to enquire about our offerings.



PROJECT UPDATES

B1 Building - Elevation on Podium Side



PROJECT UPDATES

B1 Building - 2 BHK Flats Downstage Work in Progress



B1 Building - Terrace Looping Completed 90%



PROJECT UPDATES

B1 Building - Passenger Lift Cabin Fixing in Progress



B1 Building - Landing Tile Fixing Work in Progress



PROJECT UPDATES

B1 Building - 20th Floor Toilet Dado Tile Fixing Work in Progress



B1 Building - Glass Railing Fixing Work in Progress



PROJECT UPDATES

Podium B1 Building - Lift Lobby Tiling Work in Progress



B1 Building - 16th Floor Electrical Holder Fixing Work in Progress



PROJECT UPDATES

B1 - 13th Floor Main Door Frame Polish Work in Progress



B1 - 19th Floor Bedroom Door Shutter Fixing Work in Progress



PROJECT UPDATES

A1 Building - Scaffolding for Texture Work in Progress



PROJECT UPDATES

A1 Building - 19th Floor Flexing Work in Progress



A1 Building - 18th Floor Flexing Work in Progress



PROJECT UPDATES

A1 Building - 18th Floor Kitchen Ventricle Fixing Work in Progress



A1 Building - 18th Floor Wiring Work in Progress



PROJECT UPDATES

A1 Building - 13th Floor, 1st Coating Internal Paint Work in Process



A1 Building - Fire Staircase Ceiling Painting Work in Progress



PROJECT UPDATES

A1 Building - 12th Floor Flat Switch Plate Fixing Work in Progress



A1 Building - Bedroom & Toilet Door Fixing Work In Progress



EVENTS & HAPPENINGS

DWARKA SCHOOL ANNUAL DAY

Dwarka English Medium School celebrated its Annual Sports Day with grandeur on 20th January 2020, Monday. The event was inaugurated by Shantaram Jadhav, an Arjuna award winner. All the students showcased their talent in military drills, mallakhamb, etc. with great enthusiasm. The annual sports day was covered by the Lokmat newspaper. Naiknavare Developers is proud of such young talent.



EVENTS & HAPPENINGS

CLUBHOUSE INAUGURATION OF ESMERALDA PROJECT

Esmeralda by Naiknavare Developers recently inaugurated its Clubhouse on 14th December amidst a lot of cheer from the residents who enjoyed a session of dance with some renowned trainers. The swanky clubhouse offers some great recreational facilities like an impressive swimming pool, a state of the art gymnasium and an aerobics room. There are chess and carrom tables for lazy afternoons and table tennis and billiards for when you are feeling competitive. Head to the stylish sitting lounge and just unwind after a long day. There is something for everyone.



EVENTS & HAPPENINGS

THE SPIRES, ANNUAL GENERAL BODY MEETING

The Spires conducted its first general body meeting on the 16th of November 2019. Here are a few glimpses of the meeting with the residents and Naiknavare team.



EVENTS & HAPPENINGS

FREE HEALTH CHECKUP AT THE SPIRES PROJECT

Naiknavare Developers has always believed in taking care of its team and organised a free health check-up camp for the hardworking construction workers at The Spires. Here are a few glimpses.




PROJECT DETAILS

ONGOING PROJECT HIGHLIGHTS

Luxury residences, Value homes, Budget housing or Commercial, Naiknavare excels in all residential and commercial segments Here is a selection of our current projects.

**VIMAN NAGAR
PUNE**

2.5 crore onwards*



EMINENCE
Future Preponed

PROJECT BY NAIKNAVARE DEVELOPERS PRIVATE LIMITED


Avant - garde design | Intelligent creation with BIM
Roof top amenities

3, 4 & 4.5 BHK HIVEMENTS

RERA REGISTRATION NO:-
P1-P5210000106 L,P2-P52100018108
www.maharera.mahaonline.gov.in

**AUNDH
PUNE**

4.75 crore onwards*



THE SPIRES

PROJECT BY NAIKNAVARE AND PRIDE AOP


180 Forest view | Ultra-premium amenities
Picturesque sky lounge

4 & 5 BHK TWIN TOWERS

RERA REGISTRATION NO.P52100000485
www.maharera.mahaonline.gov.in

**MAHALUNGE - BALEWADI
PUNE**

72 lakh onwards*



AVON VISTA
SAY SMOOBE LIVE BEAUTIFUL

PROJECT BY NAIKNAVARE PROFILE CONSTRUCTION PVT.LTD

77% Open Spaces | Children & Sports Centric Amenities
Vehicle Free Podium

2 & 3 BHK RIVER FRONT ABODES

RERA REGISTRATION No:- P52100000371, P52100017914
www.maharera.mahaonline.gov.in

**TALEGAON
PUNE**

27.92 lakh onwards*



Neelaya

PROJECT BY NAIKNAVARE DEVELOPERS PRIVATE LIMITED


Scenic lake views | Smartly built homes
Mumbai- pune highway touch

1, 2 BHK Apartments & Shops

RERAREGISTRATIONNo:P521000000013,
www.maharera.mahaonline.gov.in

**VADGAON MAVAL
PUNE**

43 lakh onwards*



eagle's nest

PROJECT BY NAIKNAVARE TOWNSHIPS LLP

300 degree breathtaking views | 70% green space
Largest floor space in the vicinity

**2 & 3 BHK Apartments, 3 BHK Garden Duplexes,
3 BHK Rowhouses, 3.5 BHK Townhouses**

RERA REGISTRATION NO:
P1-P52100002518,P3-P52100003209,P2-P52100002690,
P4-P52100002348 | www.maharera.mahaonline.gov.in

**MHALUNGE - CHAKAN
PUNE**

23.82 lakh onwards*



NAIKNAVARE'S DWARKA
A Bharat Pattern Township

PROJECT BY NAIKNAVARE HOUSING DEVELOPMENT PRIVATE LIMITED


Dwarka CBSE School | ECO friendly project with
water conservation | Water supply from Bhama-Askhed dam

1, 2 & 3 BHK Apartments & 3 BHK Rowhouses

RERA REGISTRATION NO: P1-52100000164,
P2-P52100000168, P3-P52100000163,
Project4-P52100000240 | www.maharera.mahaonline.gov.in

**KADAMBA PLATEAU
GOA**

45 lakh onwards*



Esmeralda
The upper crust living

Come experience blissful spring, all round the year

PROJECT BY NAIKNAVARE CONSTRUCTIONS PRIVATE LIMITED


Traffic free podium living | International landscape design
Phase 1 handed over

STUDIO, 2 & 3 BHK APARTMENTS & PLOTS

RERA Registration No:PRGO05180276,
www.rera.goa.gov.in

**SANEWADI, AUNDH
PUNE**

86.12 lakh onwards*



SEASONS BUSINESS SQUARE

PROJECT BY NAIKNAVARE DEVELOPERS PVT. LTD.


Valet and concierge services
Multi level automated parking | Strategic location

READY TO VIEW SHOPS & OFFICE SPACES

RERA REGISTRATION No: P52100017008
www.maharera.mahaonline.gov.in

**GANESH KHIND ROAD,
PUNE**

**Commercial Space Starts from
621 sq.ft. to 1457 sq.ft (Carpet)**



7 BUSINESS SQUARE

PROJECT BY NAIKNAVARE DEVELOPERS PVT. LTD.

Valet and concierge services
Multi level automated parking | Strategic location

READY TO VIEW SHOPS & OFFICE SPACES

RERA REGISTRATION No: P52100017008
www.maharera.mahaonline.gov.in

UPCOMING PROJECTS

- **Residential Upcoming Projects** : Avon Vista - Tower B3 Launching Soon, , Aundh-Baner Link Road 1, 2 BHK, Shivajinagar 1,2,3 BHK, Hadapsar 1, 2 BHK.
- **Commercial & Retail Upcoming Projects**: Dandekar Bridge, Sinhgad Road, Hadapsar.

PROJECT DETAILS

ONGOING SRA PROJECTS

PRATHAMA



The Ramtekdi slum is spread across 50 acres. To rehabilitate the slum dwellers in this area, we took over 15 acres of this land and started our pilot project 'Prathama'. This redevelopment program consists of 7 buildings with 11-stories providing a permanent roof to 1176 families. We completed the first phase of this project in 2015 and handed over well-built homes to 516 families. Each unit in these buildings is a self-contained house of 25 square meters and is equipped with basic civic amenities and community facilities.

For our second slum rehabilitation project, we set our eyes on the slum dwellers located near Dandekar Bridge. We aimed to transform the lifestyle of the people dwelling in that locality, hence the project was named Parivartan.

To ensure that we preserve the fabric of community living, Parivartan has large common areas, common spaces on every floor, and lively wall painting to enable the residents in coming together as a happy community.

PARIVARTAN



VAKOLA



Situated in Vakola, Santacruz East, our slum rehabilitation project aims to offer quality homes to 3000 slum dwellers. To achieve this objective, we have already started the construction process. Our first building consists of 13 storeys with seven units of 1 BHK flats on each floor. We offer 300 square feet per 1 BHK unit; following the regulations made by the government and the Slum Rehabilitation Authority.

**UPCOMING
SRA PROJECTS**

Shirole Vasti, Raut property near Parvaati, Mahatma
Phule Peth, Juna Bazar

NEWS CORNER

FASTag roll out date extended till 15th December. The implementation of this technology means that one no longer needs to stop and pay the toll. The toll fee will be deducted from the linked bank account of the vehicle owner while they cross the toll plaza. Read on how this exactly works:

<http://bit.ly/37R1N2B>

To address the problem of waste management in India, The Eco Factory Foundation (TEFF), an NGO founded by Anand Chordia in 2016, created the country's first-ever waste management park called Suhana Farms, Yawat near Pune. Their goal is to make citizens aware about the importance of proper waste disposal for a clean, green, and sustainable future. Visit : <http://bit.ly/2FANwdw> to find out how they are doing this.

The city corporation of Coimbatore has appointed a technical expert to prepare a detailed project report to construct rainwater harvesting structures at buildings that are going to be constructed under the smart cities mission. Rainwater harvesting structure is an essential way to restore natural resources. Know more about the thoughtful initiative: <https://realty.economictimes.indiatimes.com/.../coim.../73932485>

Green Thumb, an NGO run by Lt Colonel Suresh Patil (retired), successfully cleaned a 1 km stretch of filth in 6 months and solved many waste related problems. "This stretch along the Bhairoba nullah was filled with dirt and plastic bags." said Lt. Colonel Suresh Patil who prepared a comprehensive plan to clean the stretch and put an end to the problems caused because of the stagnant water of the drains. Read more at:

<http://bit.ly/2RAcv6i>

NEWS CORNER

To boost the infrastructure and housing projects across the country, the government is thinking of incorporating the latest building information and modelling (BIM) technology to speed up the construction work. The inclusion will also ensure optimisation of the cost of housing construction and in achieving the goal of providing 'Housing for All'. Know more about the update at: <https://economictimes.indiatimes.com/.../article.../72989656.cms>

The year 2010 had recorded many deaths due to extremely hot weather conditions in India. Along with the deteriorating natural conditions, the shape, size, placement, materials used to build are also some of the factors causing extreme heat. Naiknavare Developers have incorporated technologies like Plaswall and Cellular Lightweight Concrete to tackle heat control.

To know more what steps the real estate industry can take to improve the environmental conditions <http://bit.ly/2KAi9CG>

Shelter Associates is celebrating their silver jubilee with a seminar on developments for the urban poor. Click on the link below to know more about the seminar: <http://bit.ly/2XK3ZEI>

Keeping natural waste as the main resource, Strawcture is building houses 10 times faster. The houses cost 30% lesser than the traditional Brick and Mortar Constructions. Know more at: <https://www.strawcture.com/>

NEWS CORNER

Shriti Pandey from Uttar Pradesh is one of the well-informed citizens who read the signs of worsening climatic conditions bound to happen due to our current consumption habits. She has now taken the initiative to build low energy and affordable houses. To know more click on:

<http://bit.ly/2KY2BsN>

Priyabrata Rautray and Avik Roy have come up with 'Bio-Bricks' made out of agro-waste to help the world fight the deteriorating climatic condition. The goal is to create a process where agro-waste can help sustainable housing and Bio-bricks replace the traditional clay bricks.

Know more about the duo's initiative: <http://bit.ly/2DY9O87>

The labour welfare board would set up 41 work facilitation centres across the state to enable workers to register hassle-free. Eight offices are ready at Aurangabad, Jalna, Worli, Solapur, Amravati, Panvel, Bhandara and Nanded. This initiative will ensure the safety and welfare of the labourers in Maharashtra. It will also enable the registered workers to access several social security benefits under the Labour Welfare Act. To know more about how this registration will be carried out, read :

<http://bit.ly/2SsJ7kC>

The Andhra Pradesh government is encouraging the use of manufactured sand, also known as Robo sand which will eventually boost employment in construction industry. The State government will also offer loans, a total of 186.5 Crores to entrepreneurs who aim to be a part of the construction industry. Visit: <http://bit.ly/2EWHBiz> to find out [more about this project.](#)



At Avon vista, the journey, till date, has been exciting as well as rewarding; rewarding primarily because of our valued clientele.

We follow the best practices and deliver the best to our customers. In turn, every sign of satisfaction makes us more inclined towards maintaining highest standards of construction and service.

Through this newsletter, designed to inform and enchant, you can have a glimpse of how the project you put your trust in, has developed during the last few months. We value our association with you; your confidence and trust drives us to meet, and indeed, exceed your expectations.

Do stay in touch with us to share your opinions and suggestions and help us excel in this endeavour.

☎ For enquiry call **+91 20 41471111**

🌐 For more details visit our website: <https://naiknavare.com/avonvista>

✉ Email - presales@naiknavare.in



📍 **Head Office (Pune):**

1204/4, Ghole Road, Shivajinagar, Pune - 411 004.



RERA REGISTRATION NO:P52100000371,P52100017914
maharera.mahaonline.gov.in