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Spotlight

Customer Relationship Management (CRM)

At Naiknavare Developers, we believe not just in creating quality homes /corporate spaces, but in building endearing relationships too. For us, selling a property is not an end in itself, but a link in the process of building relationships and ensuring absolute peace of mind for our clients.

We believe clients are our only priority, and we work hard to earn their confidence and lasting goodwill. NDPL has introduced a customer care department for addressing any issue faced by a customer through a single window system. Our aim is to make it a pleasant experience for the occupants who have bought properties at our premium projects, as well as tenants. The department will address the following issues:

- Any post possession related issues
- Customer feedback
- Customer grievances

As a valued customer, you can communicate with us through the Customer Care Department. You may register your concerns with our CRM dept. by just dialing our

IVR No.: **020 - 4147 1111, 8956 382 382**

Working hours: 9:30 am to 6:00 pm, Monday to Friday & 2nd & 3rd Saturdays.

You may also send us an email at <u>customerservices1@naiknavare.com</u> and <u>customerservices@naiknavare.com</u>

Your continued patronage and suggestions are a vital part of our growth and we are most grateful to you for that.

Please note that it is mandatory to register your defect liability concerns through IVR for further attention and resolution

Happy to serve you...!

CRM Team, Naiknavare Developers Pvt. Ltd.

Building C



Building C & Clubhouse



Building D



Building E



Building F



Building I



Building J

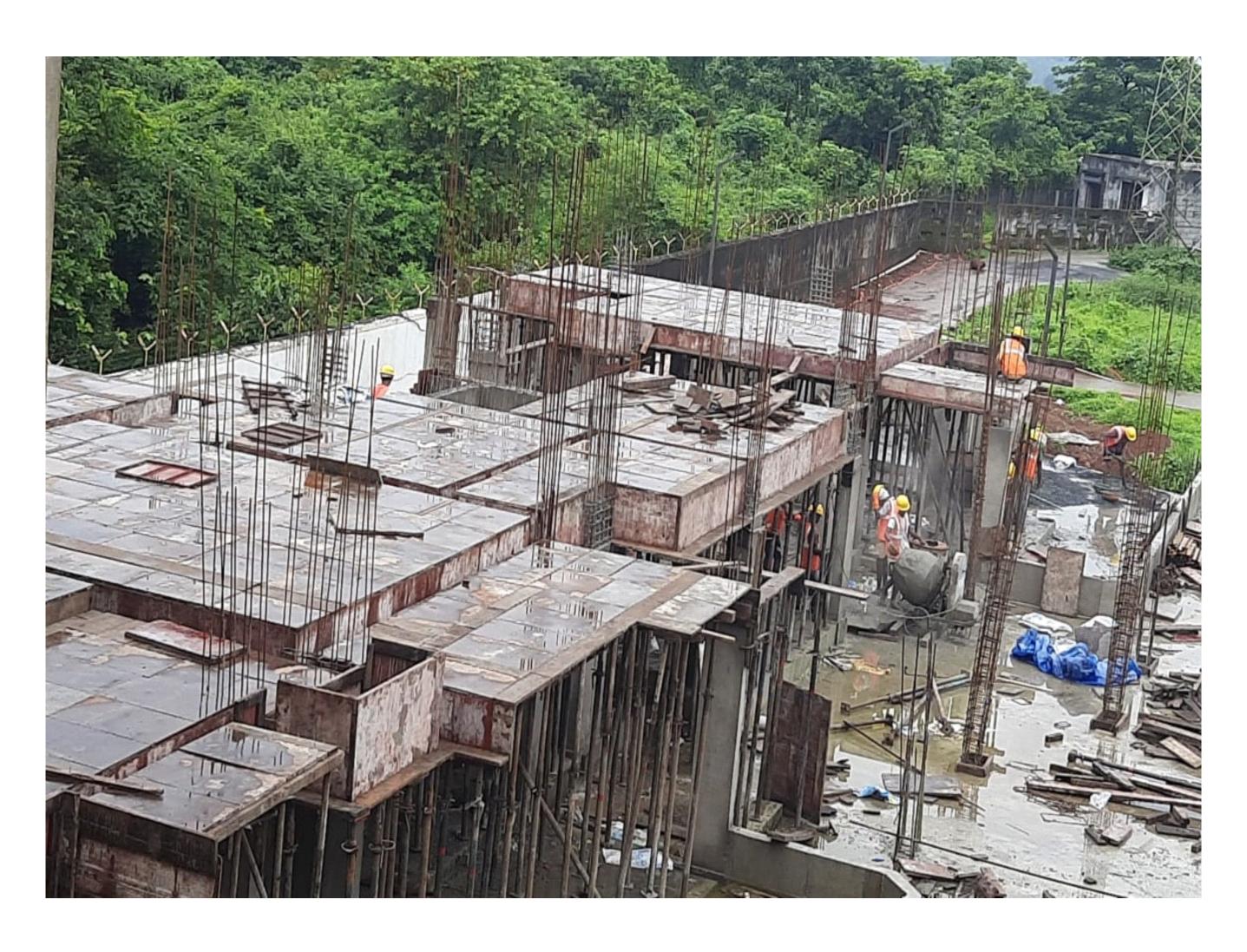


Building K



Building A & B

• Columns, Staircase, Lift areas Shuttering, Reinforcement & Concreting works are under progress upto first floor level



Building C

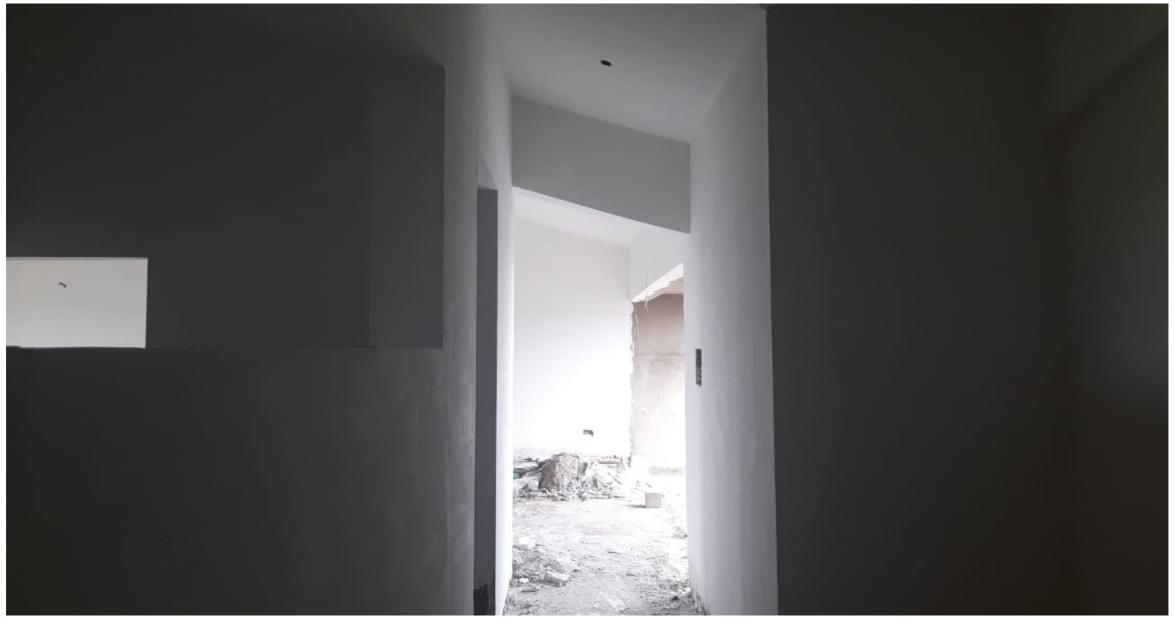
• Waterproofing is 90% over, Work is under progress



Building D

- Flooring Works are under progress, 2 flats are already over
- Putty Works are done
- Waterproofing is balance in only one flat, 91% of the flats waterproofing works are done
- Electrical work (conduits work) is still pending because of contractor issues and delaying further progress





Building E

- Flooring work is under progress, 1 Flat is finished already
- Putty works are also in progress
- · Waterproofing works are also done, Some miscellaneous works remaining
- Electrical conduits work is not completed in apartment, it is delaying further progress





Building F

• Gypsum work is on progress, 7 out of 12 flats are completed



Building I

- Flooring & Tiles activities are over
- · Paint-Putty application and First coat is over in 9 flats, Putty is over in all flats
- Door shutter fixing is over except Toilet doors, Lock fixing started from today (31/8/2021)
- Railing works (Fabrication works) are also nearing finishing stages, Glass façade frames are fixed, waiting for material
- External Painting also started, Waiting for the new scope of work to be implemented







Events & Happening

Live Pune-Special chat with Hemant Naiknavare, a leading name in the construction sector

Watch Mr. Hemant Naiknavare (Director, Naiknavare Developers) talk about the challenges faced by real estate developers for slum rehabilitation projects as well as the future and vast scope that exists ahead of us in this field. https://bit.ly/2ZzUGIY



Events & Happening

Aurangabad Property Exhibition -

Here are some moments from the Divya Marathi Expo 2021.









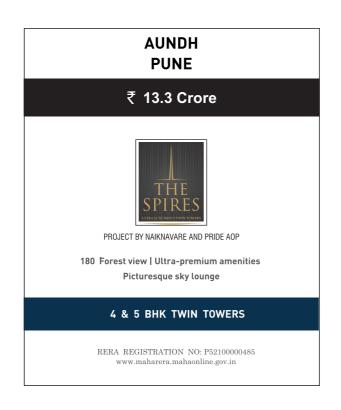


Other NDPL Project

ONGOING PROJECT HIGHLIGHTS

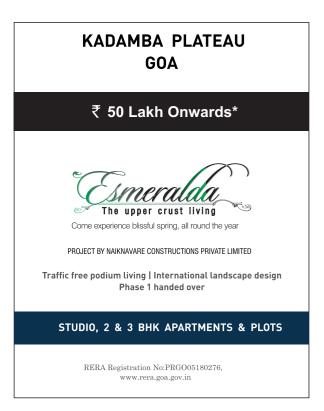
Luxury residences, value homes, budget housing or commercial, naiknavare excels in all residential and commercial segments. Here is a selection of our current projects.

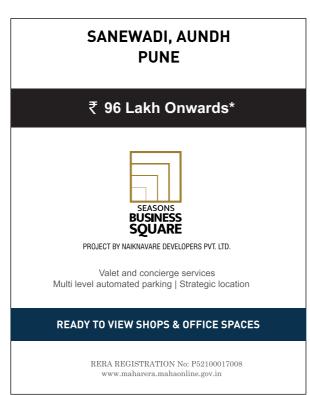




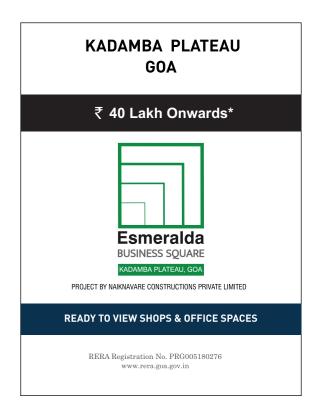


















UPCOMING PROJECTS

- Residential Upcoming Project: Balewadi (Avon Vista New Towers), Aundh
 Banner Link Road, Shivajinagar, Hadapsar.
- Commercial & Retail Upcoming Projects: Dandekar Bridge, Sinhgad Road, Hadapsar.

Other NDPL Project

ONGOING SRA PROJECT

PRATHAMA (RAMTEKDI, PUNE)



The Ramtekdi slum is spread across 50 acres. To rehabilitate the slum dwellers in this area, we took over 15 acres of this land and started our pilot project 'Prathama'. This redevelopment programe consists of 7 buildings with 11-stories providing a permanent roof to 1176 families. We completed the first phase of this project in 2015 and handed over well-built homes to 516 families. Each unit in these buildings is a self-contained house of 25 square meters and is equipped with basic civic amenities and community facilities.

PARIVARTAN (DANDEKAR BRIDGE, PUNE)

For our second slum rehabilitation project, we set our eyes on the slum dwellers located near Dandekar Bridge. We aimed to transform the lifestyle of the people dwelling in that locality, hence the project was named Parivartan.

To ensure that we preserve the fabric of community living, Parivartan has large common areas, common spaces on every floor, and lively wall painting to enable the residents in coming together as a happy community.

VAKOLA (SANTACRUZ, MUMBAI)



Situated in Vakola, Santacruz East, our slum rehabilitation project aims to offer quality homes to 3000 slum dwellers. To achieve this objective, we have already started the construction process. Our first building consists of 13 storeys with seven units of 1 BHK flats on each floor. We offer 300 square feet per 1 BHK unit; following the regulations made by the government and the Slum RehabilitationAuthority.

UPCOMING SRA PROJECTS Shirole Vasti, Raut poperty near Parvaati, Mahatma Phule Peth, Juna Bazar

Blogs Corner

2021: The Right Time to Invest in Indian Real Estate | Must Read

Coronavirus has disrupted almost every industry, including real estate. The first half of 2020 was dismal with the onset of Covid-19 but in the latter half of the year, demand slowly started to build with low lending rates, easy payment options from developers, etc.

https://bit.ly/3ipdoNX

Your Essential Guide to Types of Home Loans in India

For most of us, buying a home we can call our own is a goal we wish to do our utmost to achieve. However, in today's world, buying property is no easy task. While an array of schemes, rates, and offers are being advertised by financial institutions to induce prospective homebuyers, buyers need to make the right decision and choose the right type of home loan. The process begins with identifying the right kind of home loan and then going ahead judiciously. https://bit.ly/3gfSpuk

Check out these Home Decor Tips for the Rainy Season

Cool showers in the rainy season bring in the soothing breeze and greenery all around, much-needed relief from the blazing sun. Sitting in a covered balcony or verandah and sipping warm cups of tea or coffee with hot snacks while watching the rain is all that one wants to do during this season. https://bit.ly/2SkJT5p

Home Loan Interest Rates Further Reduced - What this means for Home Buyers

the Covid-19 pandemic has hit the Indian economy hard across all sectors, real estate no exception. To give a boost to home-buying the RBI has helped push banks to offer lower interest rates on home loans. This reduction in home loan rates has in turn spurred demand for residential properties. https://bit.ly/3puhmq6

Home Office Ideas | Convert these small areas to a Work Space

The COVID-19 virus has unleashed untold hardships on all of us. As the world has been grappling with the worsening claws of the virus, the concept of work from home (WFH) is proving to be an effective solution to keep it going. Organizations around the world have switched over to the WFH mode and looking at the current situation, it is evident that home offices are here to stay. https://bit.ly/3z8inbL

Behold the Awe-Inspiring Design Features of these Homes in Pune

A beautiful home nestling in exquisite premises and surroundings is all you need to lead a blissful and content life. Your abode that exudes vibes of warmth and looks inviting makes you feel rejuvenated and joyous, no matter how a day is spent outside. If you're on the threshold of buying a new home in Pune and feeling all upbeat about choosing the best residence, you have to identify the right property developers and projects that meet your needs and are fairly priced too. https://bit.ly/3pwRGcj



PROJECT BY NAIKNAVARE CONSTRUCTION PRIVATE LIMITED

At Esmeralda, the journey till date has been exciting as well as rewarding primarily because of our valued clientele. We follow the best practices and deliver the best to our customers. In turn, every sign of satisfaction makes us more inclined towards maintaining highest standards of construction and service.

Through this newsletter, you can have a glimpse of how the project you put your trust in, has developed during the last few months. We value our association with you; your confidence and trust drives us to meet, and indeed, exceed your expectations.

Do stay in touch with us to share your opinions and suggestions and help us excel in this endeavor.

✓ For enquiry call +91 20 41471111
<a>Security Email - presales@naiknavare.in <a>® <a>https://www.naiknavare.com/esmeralda



A Head Office (Pune):

Site Address:

1204/4, Ghole Road, Shivajinagar, Pune - 411004. **Telephone:** +91-020 41471111

Old-Goa Bypass Plateau, Panelim, Kadamba Rd, Ilhas, Panaji, Goa 403402



RERA REGISTRATION NO.
PRG005180276
www.maharere.mahaonline.gov.in